



WineryConnect Offers A Complete Winery Solution

WineryConnect has integrated with Revel Systems® and Nexternal™, all paired with the Grape Squad's industry expertise, to provide you with an end-to-end solution that meets your winery needs.



Full POS Capabilities

When you combine Revel's cloud order management platform with Nexternal, an eCommerce solution designed specifically for wineries, you equip your winery with every tool necessary to simplify operations and delight guests.

Key functionalities include:

- Detailed inventory management
- Workforce management solutions
- Seamless toggling between restaurant and retail systems
- Multiple ways to pay
- Integrated online ordering

Everything You Need for Your Wine Club and Online Sales

Nexternal's eCommerce platform perfectly blends all the essential features for a successful wine club and online store. Your customers are treated to the best possible online shopping experience and your club members can easily update their preferred shipping, billing, and credit card information online. Additionally, tracking information for club shipments is automatically emailed to customers, reducing customer service calls. Here's a closer look at Nexternal's features:

- Support for multiple customer types
- Simplified addition of new club members
- Streamlined processing for club membership orders
- Support for "Member Choice" clubs
- Easy creation of wine club shipment
- Full processing of wine club orders

Business Intelligence & IT Support by Real Humans



While creating a sound backbone for your business, technology alone can never solve all business problems. Your busy team members need real people they can call who know your business intimately. The WineryConnect Grape Squad has over a decade of experience supporting staff and technology across the country. WineryConnect offers:

- 24/7 wine industry expert technical support
- Curated and expanding Revel-centric business ecosystem
- Data mastery (alignment, cleansing, distillation)
- IT leadership
- Business resilience services (security, backup, IT operations)
- Infrastructure services (networking, endpoint management, cloud integrations)
- Professional services (custom development)

The Premier Integration for Your Winery

The WineryConnect Grape Squad reduces the distance between producers and consumers by pairing Revel with Nexternal, along with expert winery business intelligence and IT. Together, these solutions offer a dynamic ecosystem for your winery. Handling the technical details from seed to sale, this integration allows you to focus on your core expertise: making great wine and engaging consumers.



Get started today!

Give us a call at 585-504-6030 or email info@wineryconnect.com